	January	February	March	April	May	June	July	August	Sept	Oct	Nov	Dec	Annual
Total Sales/Revenue	409,926.40	462,800.00	\$514,800.00	\$454,480.00	\$457,600.00	\$473,200.00	\$417,040.00	\$410,800.00	\$442,000.00	\$442,000.00	\$482,560.00	\$494,000.00	\$4,588,480.00
Cost of Goods Sold	245,955.84	277,680.00	\$308,880.00	\$272,688.00	\$274,560.00	\$283,920.00	\$250,224.00	\$246,480.00	\$265,200.00	\$265,200.00	\$289,536.00	\$296,400.00	
Total Cost of Goods Sold	245,955.84	277,680.00	\$308,880.00	\$272,688.00	\$274,560.00	\$283,920.00	\$250,224.00	\$246,480.00	\$265,200.00	\$265,200.00	\$289,536.00	\$296,400.00	\$2,753,088.00
<b>Gross Profit</b>	\$163,970.56	\$185,120.00	\$205,920.00	\$181,792.00	\$183,040.00	\$189,280.00	\$166,816.00	\$164,320.00	\$176,800.00	\$176,800.00	\$193,024.00	\$197,600.00	\$1,835,392.00
Expense													
Adveristing	1,001.68	1,001.68	\$1,001.68	\$1,001.68	\$1,001.68	\$1,001.68	\$1,001.68	\$1,001.68	\$1,001.68	\$1,001.68	\$1,001.68	\$1,001.68	\$10,016.80
Auto/Truck	3,200.00	3,200.00	\$4,200.00	\$4,200.00	\$4,200.00	\$4,200.00	\$4,200.00	\$4,200.00	\$4,200.00	\$4,200.00	\$4,200.00	\$4,200.00	\$42,000.00
Auto Lease	675.38	675.38	\$675.38	\$675.38	\$675.38	\$675.38	\$675.38	\$675.38	\$675.38	\$675.38	\$675.38	\$675.38	\$6,753.80
Bank Fee	400.00	400.00	\$400.00	\$400.00	\$400.00	\$400.00	\$400.00	\$400.00	\$400.00	\$400.00	\$400.00	\$400.00	\$4,000.00
Building Exp	180.27	180.27	\$180.27	\$180.27	\$180.27	\$180.27	\$180.27	\$180.27	\$180.27	\$180.27	\$180.27	\$180.27	\$1,802.70
Commission	10,658.09	12,032.80	\$11,840.40	\$10,453.04	\$10,524.80	\$10,883.60	\$9,591.92	\$9,448.40	\$10,166.00	\$10,166.00	\$11,098.88	\$11,362.00	\$105,535.04
Computer/internet	910.17	910.17	\$910.17	\$910.17	\$910.17	\$910.17	\$910.17	\$910.17	\$910.17	\$910.17	\$910.17	\$910.17	\$9,101.70
Credit Card Fee	3,074.45	3,471.00	\$5,302.44	\$4,681.14	\$4,713.28	\$4,873.96	\$4,295.51	\$4,231.24	\$4,552.60	\$4,552.60	\$4,970.37	\$5,088.20	\$47,261.34
Insurance Expense	1,759.00	1,759.00	\$1,759.00	\$1,759.00	\$1,759.00	\$1,759.00	\$1,759.00	\$1,759.00	\$1,759.00	\$1,759.00	\$1,759.00	\$1,759.00	\$17,590.00
Payroll Expenses	88,843.26	88,843.26	\$88,843.26	\$88,843.26	\$88,843.26	\$88,843.26	\$88,843.26	\$88,843.26	\$88,843.26	\$88,843.26	\$88,843.26	\$88,843.26	\$888,432.60
Printing and Reproduction	1,750.00	1,750.00	\$1,750.00	\$1,750.00	\$1,750.00	\$1,750.00	\$1,750.00	\$1,750.00	\$1,750.00	\$1,750.00	\$1,750.00	\$1,750.00	\$17,500.00
Professional Fees	2,000.00	2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$20,000.00
Repairs and Maintenance	1,781.68	1,781.68	\$1,781.68	\$1,781.68	\$1,781.68	\$1,781.68	\$1,781.68	\$1,781.68	\$1,781.68	\$1,781.68	\$1,781.68	\$1,781.68	\$17,816.80
Shipping / Freight	28,000.00	32,396.00	\$36,036.00	\$31,813.60	\$32,032.00	\$33,124.00	\$29,192.80	\$28,756.00	\$30,940.00	\$30,940.00	\$33,779.20	\$34,580.00	\$321,193.60
Telephone Expense	910.00	910.00	\$910.00	\$910.00	\$910.00	\$910.00	\$910.00	\$910.00	\$910.00	\$910.00	\$910.00	\$910.00	\$9,100.00
Utilities	4,800.00	4,800.00	\$4,800.00	\$4,800.00	\$4,800.00	\$4,800.00	\$4,800.00	\$4,800.00	\$4,800.00	\$4,800.00	\$4,800.00	\$4,800.00	\$48,000.00
Warehouse Supplies	1,000.00	1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$10,000.00
Total Exp	150,943.97	157,111.24	\$163,390.28	\$157,159.22	\$157,481.52	\$159,093.00	\$153,291.67	\$152,647.08	\$155,870.04	\$155,870.04	\$160,059.89	\$161,241.64	\$1,576,104.38
Net Profit	\$13,026.59	\$28,008.76	\$42,529.72	\$24,632.78	\$25,558.48	\$30,187.00	\$13,524.33	\$11,672.92	\$20,929.96	\$20,929.96	\$32,964.11	\$36,358.36	\$259,287.62

	January	February	March	April	May	June	July	August	Sept	Oct	Nov	Dec	Annual
Total Sales/Revenue	\$417,809.60	\$462,800.00	\$514,800.00	\$454,480.00	\$457,600.00	\$473,200.00	\$417,040.00	\$410,800.00	\$442,000.00	\$442,000.00	\$482,560.00	\$494,000.00	\$5,469,089.60
Cost Goods	\$250,685.76	\$277,680.00	\$308,880.00	\$272,688.00	\$274,560.00	\$283,920.00	\$250,224.00	\$246,480.00	\$265,200.00	\$265,200.00	\$289,536.00	\$296,400.00	\$3,281,453.76
Gross Profit	\$167,123.84	\$185,120.00	\$205,920.00	\$181,792.00	\$183,040.00	\$189,280.00	\$166,816.00	\$164,320.00	\$176,800.00	\$176,800.00	\$193,024.00	\$197,600.00	\$2,187,635.84
Expense													
Adveristing	\$1,001.68	\$1,001.68	\$1,001.68	\$1,001.68	\$1,001.68	\$1,001.68	\$1,001.68	\$1,001.68	\$1,001.68	\$1,001.68	\$1,001.68	\$1,001.68	\$12,020.16
Auto/Truck	\$3,200.00	\$3,200.00	\$4,200.00	\$4,200.00	\$4,200.00	\$4,200.00	\$4,200.00	\$4,200.00	\$4,200.00	\$4,200.00	\$4,200.00	\$4,200.00	\$48,400.00
Auto Lease	\$675.38	\$675.38	\$675.38	\$675.38	\$675.38	\$675.38	\$675.38	\$675.38	\$675.38	\$675.38	\$675.38	\$675.38	\$8,104.56
Bank Fee	\$400.00	\$400.00	\$400.00	\$400.00	\$400.00	\$400.00	\$400.00	\$400.00	\$400.00	\$400.00	\$400.00	\$400.00	\$4,800.00
Building Exp	\$180.27	\$180.27	\$180.27	\$180.27	\$180.27	\$180.27	\$180.27	\$180.27	\$180.27	\$180.27	\$180.27	\$180.27	\$2,163.24
Commission	\$10,863.05	\$12,032.80	\$11,840.40	\$10,453.04	\$10,524.80	\$10,883.60	\$9,591.92	\$9,448.40	\$10,166.00	\$10,166.00	\$11,098.88	\$11,362.00	\$128,430.89
Computer/internet	\$910.17	\$910.17	\$910.17	\$910.17	\$910.17	\$910.17	\$910.17	\$910.17	\$910.17	\$910.17	\$910.17	\$910.17	\$10,922.04
Credit Card Fee	\$3,133.57	\$3,471.00	\$5,302.44	\$4,681.14	\$4,713.28	\$4,873.96	\$4,295.51	\$4,231.24	\$4,552.60	\$4,552.60	\$4,970.37	\$5,088.20	\$53,865.92
Insurance Expense	\$1,759.00	\$1,759.00	\$1,759.00	\$1,759.00	\$1,759.00	\$1,759.00	\$1,759.00	\$1,759.00	\$1,759.00	\$1,759.00	\$1,759.00	\$1,759.00	\$21,108.00
Payroll Expenses	\$88,843.26	\$88,843.26	\$88,843.26	\$88,843.26	\$88,843.26	\$88,843.26	\$88,843.26	\$88,843.26	\$88,843.26	\$88,843.26	\$88,843.26	\$88,843.26	\$1,066,119.12
Printing and Reproduction	\$1,750.00	\$1,750.00	\$1,750.00	\$1,750.00	\$1,750.00	\$1,750.00	\$1,750.00	\$1,750.00	\$1,750.00	\$1,750.00	\$1,750.00	\$1,750.00	\$21,000.00
Professional Fees	\$1,200.00	\$1,200.00	\$1,200.00	\$1,200.00	\$1,200.00	\$1,200.00	\$1,200.00	\$1,200.00	\$1,200.00	\$1,200.00	\$1,200.00	\$1,200.00	\$14,400.00
Repairs and Maintenance	\$1,781.68	\$1,781.68	\$1,781.68	\$1,781.68	\$1,781.68	\$1,781.68	\$1,781.68	\$1,781.68	\$1,781.68	\$1,781.68	\$1,781.68	\$1,781.68	\$21,380.16
Shipping / Freight	\$28,000.00	\$32,396.00	\$36,036.00	\$31,813.60	\$32,032.00	\$33,124.00	\$29,192.80	\$28,756.00	\$30,940.00	\$30,940.00	\$33,779.20	\$34,580.00	\$381,589.60
Telephone Expense	\$910.00	\$910.00	\$910.00	\$910.00	\$910.00	\$910.00	\$910.00	\$910.00	\$910.00	\$910.00	\$910.00	\$910.00	\$10,920.00
Utilities	\$4,800.00	\$4,800.00	\$4,800.00	\$4,800.00	\$4,800.00	\$4,800.00	\$4,800.00	\$4,800.00	\$4,800.00	\$4,800.00	\$4,800.00	\$4,800.00	\$57,600.00
Warehouse Supplies	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$12,000.00
Total Exp	\$150,408.06	\$156,311.24	\$162,590.28	\$156,359.22	\$156,681.52	\$158,293.00	\$152,491.67	\$151,847.08	\$155,070.04	\$155,070.04	\$159,259.89	\$160,441.64	\$1,874,823.69
Net Profit	\$16,715.78	\$28,808.76	\$43,329.72	\$25,432.78	\$26,358.48	\$30,987.00	\$14,324.33	\$12,472.92	\$21,729.96	\$21,729.96	\$33,764.11	\$37,158.36	\$312,812.15

	January	February	March	April	May	June	July	August	Sept	Oct	Nov	Dec	Annual
Total Income	\$442,878.18	\$490,568.00	\$545,688.00	\$481,748.80	\$485,056.00	\$501,592.00	\$442,062.40	\$435,448.00	\$468,520.00	\$468,520.00	\$511,513.60	\$523,640.00	\$5,797,234.98
Cost Goods	\$265,726.91	\$294,340.80	\$327,412.80	\$289,049.28	\$291,033.60	\$300,955.20	\$265,237.44	\$261,268.80	\$281,112.00	\$281,112.00	\$306,908.16	\$314,184.00	\$3,478,340.99
<b>Gross Profit</b>	\$177,151.27	\$196,227.20	\$218,275.20	\$192,699.52	\$194,022.40	\$200,636.80	\$176,824.96	\$174,179.20	\$187,408.00	\$187,408.00	\$204,605.44	\$209,456.00	\$2,318,893.99
Expense													
Adveristing	\$1,121.88	\$1,256.51	\$1,407.29	\$1,576.16	\$1,765.30	\$1,977.14	\$2,214.40	\$2,480.12	\$2,777.74	\$3,111.07	\$3,484.39	\$3,902.52	\$27,074.52
Auto/Truck	\$3,200.00	\$3,200.00	\$4,200.00	\$4,200.00	\$4,200.00	\$4,200.00	\$4,200.00	\$4,200.00	\$4,200.00	\$4,200.00	\$4,200.00	\$4,200.00	\$48,400.00
Auto Lease	\$675.38	\$675.38	\$675.38	\$675.38	\$675.38	\$675.38	\$675.38	\$675.38	\$675.38	\$675.38	\$675.38	\$675.38	\$8,104.56
Bank Fee	\$400.00	\$400.00	\$400.00	\$400.00	\$400.00	\$400.00	\$400.00	\$400.00	\$400.00	\$400.00	\$400.00	\$400.00	\$4,800.00
Building Exp	\$180.27	\$180.27	\$180.27	\$180.27	\$180.27	\$180.27	\$180.27	\$180.27	\$180.27	\$180.27	\$180.27	\$180.27	\$2,163.24
Commission	\$11,514.83	\$12,754.77	\$12,550.82	\$11,080.22	\$11,156.29	\$11,536.62	\$10,167.44	\$10,015.30	\$10,775.96	\$10,775.96	\$11,764.81	\$12,043.72	\$136,136.74
Computer/internet	\$910.17	\$910.17	\$910.17	\$910.17	\$910.17	\$910.17	\$910.17	\$910.17	\$910.17	\$910.17	\$910.17	\$910.17	\$10,922.04
Credit Card Fee	\$3,321.59	\$3,679.26	\$5,620.59	\$4,962.01	\$4,996.08	\$5,166.40	\$4,553.24	\$4,485.11	\$4,825.76	\$4,825.76	\$5,268.59	\$5,393.49	\$57,097.87
Insurance	\$1,759.00	\$1,759.00	\$1,759.00	\$1,759.00	\$1,759.00	\$1,759.00	\$1,759.00	\$1,759.00	\$1,759.00	\$1,759.00	\$1,759.00	\$1,759.00	\$21,108.00
Payroll Expenses	\$94,173.86	\$94,173.86	\$94,173.86	\$94,173.86	\$94,173.86	\$94,173.86	\$94,173.86	\$94,173.86	\$94,173.86	\$94,173.86	\$94,173.86	\$94,173.86	\$1,130,086.27
<b>Printing and Reproduction</b>	\$1,750.00	\$1,750.00	\$1,750.00	\$1,750.00	\$1,750.00	\$1,750.00	\$1,750.00	\$1,750.00	\$1,750.00	\$1,750.00	\$1,750.00	\$1,750.00	\$21,000.00
Professional Fees	\$1,200.00	\$1,200.00	\$1,200.00	\$1,200.00	\$1,200.00	\$1,200.00	\$1,200.00	\$1,200.00	\$1,200.00	\$1,200.00	\$1,200.00	\$1,200.00	\$14,400.00
Repairs	\$1,781.68	\$1,781.68	\$1,781.68	\$1,781.68	\$1,781.68	\$1,781.68	\$1,781.68	\$1,781.68	\$1,781.68	\$1,781.68	\$1,781.68	\$1,781.68	\$21,380.16
Shipping / Freight	\$29,120.00	\$33,691.84	\$37,477.44	\$33,086.14	\$33,313.28	\$34,448.96	\$30,360.51	\$29,906.24	\$32,177.60	\$32,177.60	\$35,130.37	\$35,963.20	\$396,853.18
Telephone Expense	\$910.00	\$910.00	\$910.00	\$910.00	\$910.00	\$910.00	\$910.00	\$910.00	\$910.00	\$910.00	\$910.00	\$910.00	\$10,920.00
Utilities	\$4,800.00	\$4,800.00	\$4,800.00	\$4,800.00	\$4,800.00	\$4,800.00	\$4,800.00	\$4,800.00	\$4,800.00	\$4,800.00	\$4,800.00	\$4,800.00	\$57,600.00
Warehouse Supplies	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$12,000.00
Total Exp	\$157,818.66	\$164,122.73	\$170,796.49	\$164,444.90	\$164,971.30	\$166,869.47	\$161,035.94	\$160,627.14	\$164,297.41	\$164,630.74	\$169,388.52	\$171,043.29	\$1,980,046.58
Net Profit	19,332.61	32,104.47	47,478.71	28,254.62	29,051.10	33,767.33	15,789.02	13,552.06	23,110.59	22,777.26	35,216.92	38,412.71	\$338,847.41

	January	February	March	April	May	June	July	August	Sept	Oct	Nov	Dec	Annual
	\$409,926.40	\$495,000.00	\$437,000.00	\$440,000.00	\$455,000.00	\$401,000.00	\$395,000.00	\$425,000.00	\$425,000.00	\$464,000.00	\$475,000.00	\$475,000.00	\$4,392,000.00
Total Sales/Revenue	\$456,164.52	\$505,285.04	\$562,058.64	\$496,201.26	\$499,607.68	\$516,639.76	\$455,324.27	\$448,511.44	\$482,575.60	\$482,575.60	\$526,859.01	\$539,349.20	\$5,971,152.03
Total Income	\$456,164.52	\$505,285.04	\$562,058.64	\$496,201.26	\$499,607.68	\$516,639.76	\$455,324.27	\$448,511.44	\$482,575.60	\$482,575.60	\$526,859.01	\$539,349.20	\$5,971,152.03
Cost Goods	\$273,698.71	\$303,171.02	\$337,235.18	\$297,720.76	\$299,764.61	\$309,983.86	\$273,194.56	\$269,106.86	\$289,545.36	\$289,545.36	\$316,115.40	\$323,609.52	
<b>Total Cost Goods</b>	\$273,698.71	\$303,171.02	\$337,235.18	\$297,720.76	\$299,764.61	\$309,983.86	\$273,194.56	\$269,106.86	\$289,545.36	\$289,545.36	\$316,115.40	\$323,609.52	\$3,582,691.22
<b>Gross Profit</b>	\$182,465.81	\$202,114.02	\$224,823.46	\$198,480.51	\$199,843.07	\$206,655.90	\$182,129.71	\$179,404.58	\$193,030.24	\$193,030.24	\$210,743.60	\$215,739.68	\$2,388,460.81
Expense													
Adveristing	\$1,121.88	\$1,256.51	\$1,407.29	\$1,576.16	\$1,765.30	\$1,977.14	\$2,214.40	\$2,480.12	\$2,777.74	\$3,111.07	\$3,484.39	\$3,902.52	\$27,074.52
Auto/Truck	\$3,200.00	\$3,200.00	\$4,200.00	\$4,200.00	\$4,200.00	\$4,200.00	\$4,200.00	\$4,200.00	\$4,200.00	\$4,200.00	\$4,200.00	\$4,200.00	\$48,400.00
Auto Lease	\$675.38	\$675.38	\$675.38	\$675.38	\$675.38	\$675.38	\$675.38	\$675.38	\$675.38	\$675.38	\$675.38	\$675.38	\$8,104.56
Bank Fee	\$400.00	\$400.00	\$400.00	\$400.00	\$400.00	\$400.00	\$400.00	\$400.00	\$400.00	\$400.00	\$400.00	\$400.00	\$4,800.00
Building Exp	\$180.27	\$180.27	\$180.27	\$180.27	\$180.27	\$180.27	\$180.27	\$180.27	\$180.27	\$180.27	\$180.27	\$180.27	\$2,163.24
Commission	\$11,860.28	\$13,137.41	\$12,927.35	\$11,412.63	\$11,490.98	\$11,882.71	\$10,472.46	\$10,315.76	\$11,099.24	\$11,099.24	\$12,117.76	\$12,405.03	\$140,220.85
Computer/internet	\$910.17	\$910.17	\$910.17	\$910.17	\$910.17	\$910.17	\$910.17	\$910.17	\$910.17	\$910.17	\$910.17	\$910.17	\$10,922.04
Credit Card Fee	\$3,421.23	\$3,789.64	\$5,789.20	\$5,110.87	\$5,145.96	\$5,321.39	\$4,689.84	\$4,619.67	\$4,970.53	\$4,970.53	\$5,426.65	\$5,555.30	\$58,810.81
Insurance	\$1,759.00	\$1,759.00	\$1,759.00	\$1,759.00	\$1,759.00	\$1,759.00	\$1,759.00	\$1,759.00	\$1,759.00	\$1,759.00	\$1,759.00	\$1,759.00	\$21,108.00
Payroll Expenses	\$97,940.81	\$97,940.81	\$97,940.81	\$97,940.81	\$97,940.81	\$97,940.81	\$97,940.81	\$97,940.81	\$97,940.81	\$97,940.81	\$97,940.81	\$97,940.81	\$1,175,289.72
<b>Printing and Reproduction</b>	\$1,750.00	\$1,750.00	\$1,750.00	\$1,750.00	\$1,750.00	\$1,750.00	\$1,750.00	\$1,750.00	\$1,750.00	\$1,750.00	\$1,750.00	\$1,750.00	\$21,000.00
Professional Fees	\$1,200.00	\$1,200.00	\$1,200.00	\$1,200.00	\$1,200.00	\$1,200.00	\$1,200.00	\$1,200.00	\$1,200.00	\$1,200.00	\$1,200.00	\$1,200.00	\$14,400.00
Repairs	\$1,781.68	\$1,781.68	\$1,781.68	\$1,781.68	\$1,781.68	\$1,781.68	\$1,781.68	\$1,781.68	\$1,781.68	\$1,781.68	\$1,781.68	\$1,781.68	\$21,380.16
Shipping / Freight	\$29,702.40	\$34,365.68	\$38,226.99	\$33,747.87	\$33,979.55	\$35,137.94	\$30,967.72	\$30,504.36	\$32,821.15	\$32,821.15	\$35,832.98	\$36,682.46	\$404,790.25
Telephone Expense	\$910.00	\$910.00	\$910.00	\$910.00	\$910.00	\$910.00	\$910.00	\$910.00	\$910.00	\$910.00	\$910.00	\$910.00	\$10,920.00
Utilities	\$4,800.00	\$4,800.00	\$4,800.00	\$4,800.00	\$4,800.00	\$4,800.00	\$4,800.00	\$4,800.00	\$4,800.00	\$4,800.00	\$4,800.00	\$4,800.00	\$57,600.00
Warehouse Supplies	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$12,000.00
Total Exp	\$162,613.10	\$169,056.54	\$175,858.14	\$169,354.84	\$169,889.09	\$171,826.49	\$165,851.73	\$165,427.23	\$169,175.97	\$169,509.30	\$174,369.08	\$176,052.62	\$2,038,984.14
Net Profit	\$19,852.71	\$33,057.47	\$48,965.32	\$29,125.66	\$29,953.98	\$34,829.41	\$16,277.98	\$13,977.35	\$23,854.27	\$23,520.94	\$36,374.52	\$39,687.06	\$349,476.67

	January	February	March	April	May	June	July	August	Sept	Oct	Nov	Dec	Annual
Total Income	\$469,849.46	\$520,443.59	\$578,920.40	\$511,087.30	\$514,595.91	\$532,138.95	\$468,984.00	\$461,966.78	\$497,052.87	\$497,052.87	\$542,664.78	\$555,529.68	\$6,150,286.59
<b>Total Cost Goods</b>	\$284,646.66	\$315,297.86	\$350,724.59	\$309,629.59	\$311,755.19	\$322,383.21	\$284,122.35	\$279,871.14	\$301,127.17	\$301,127.17	\$328,760.02	\$336,553.90	\$3,725,998.86
<b>Gross Profit</b>	\$185,202.80	\$205,145.73	\$228,195.81	\$201,457.71	\$202,840.72	\$209,755.74	\$184,861.65	\$182,095.64	\$195,925.69	\$195,925.69	\$213,904.76	\$218,975.78	\$2,424,287.72
Expense													
Adveristing	\$1,121.88	\$1,256.51	\$1,407.29	\$1,576.16	\$1,765.30	\$1,977.14	\$2,214.40	\$2,480.12	\$2,777.74	\$3,111.07	\$3,484.39	\$3,902.52	\$27,074.52
Auto/Truck	\$3,200.00	\$3,200.00	\$4,200.00	\$4,200.00	\$4,200.00	\$4,200.00	\$4,200.00	\$4,200.00	\$4,200.00	\$4,200.00	\$4,200.00	\$4,200.00	\$48,400.00
Auto Lease	\$675.38	\$675.38	\$675.38	\$675.38	\$675.38	\$675.38	\$675.38	\$675.38	\$675.38	\$675.38	\$675.38	\$675.38	\$8,104.56
Bank Fee	\$400.00	\$400.00	\$400.00	\$400.00	\$400.00	\$400.00	\$400.00	\$400.00	\$400.00	\$400.00	\$400.00	\$400.00	\$4,800.00
Building Exp	\$180.27	\$180.27	\$180.27	\$180.27	\$180.27	\$180.27	\$180.27	\$180.27	\$180.27	\$180.27	\$180.27	\$180.27	\$2,163.24
Commission	\$11,860.28	\$13,137.41	\$12,927.35	\$11,412.63	\$11,490.98	\$11,882.71	\$10,472.46	\$10,315.76	\$11,099.24	\$11,099.24	\$12,117.76	\$12,405.03	\$140,220.85
Computer/internet	\$910.17	\$910.17	\$910.17	\$910.17	\$910.17	\$910.17	\$910.17	\$910.17	\$910.17	\$910.17	\$910.17	\$910.17	\$10,922.04
Credit Card Fee	\$3,421.23	\$3,789.64	\$5,789.20	\$5,110.87	\$5,145.96	\$5,321.39	\$4,689.84	\$4,619.67	\$4,970.53	\$4,970.53	\$5,426.65	\$5,555.30	\$58,810.81
Insurance	\$1,759.00	\$1,759.00	\$1,759.00	\$1,759.00	\$1,759.00	\$1,759.00	\$1,759.00	\$1,759.00	\$1,759.00	\$1,759.00	\$1,759.00	\$1,759.00	\$21,108.00
Payroll Expenses	\$97,940.81	\$97,940.81	\$97,940.81	\$97,940.81	\$97,940.81	\$97,940.81	\$97,940.81	\$97,940.81	\$97,940.81	\$97,940.81	\$97,940.81	\$97,940.81	\$1,175,289.72
Printing and Reprod	<b>u</b> \$1,750.00	\$1,750.00	\$1,750.00	\$1,750.00	\$1,750.00	\$1,750.00	\$1,750.00	\$1,750.00	\$1,750.00	\$1,750.00	\$1,750.00	\$1,750.00	\$21,000.00
<b>Professional Fees</b>	\$1,200.00	\$1,200.00	\$1,200.00	\$1,200.00	\$1,200.00	\$1,200.00	\$1,200.00	\$1,200.00	\$1,200.00	\$1,200.00	\$1,200.00	\$1,200.00	\$14,400.00
Repairs	\$1,781.68	\$1,781.68	\$1,781.68	\$1,781.68	\$1,781.68	\$1,781.68	\$1,781.68	\$1,781.68	\$1,781.68	\$1,781.68	\$1,781.68	\$1,781.68	\$21,380.16
Shipping / Freight	\$29,702.40	\$34,365.68	\$38,226.99	\$33,747.87	\$33,979.55	\$35,137.94	\$30,967.72	\$30,504.36	\$32,821.15	\$32,821.15	\$35,832.98	\$36,682.46	\$404,790.25
Telephone Expense	\$910.00	\$910.00	\$910.00	\$910.00	\$910.00	\$910.00	\$910.00	\$910.00	\$910.00	\$910.00	\$910.00	\$910.00	\$10,920.00
Utilities	\$4,800.00	\$4,800.00	\$4,800.00	\$4,800.00	\$4,800.00	\$4,800.00	\$4,800.00	\$4,800.00	\$4,800.00	\$4,800.00	\$4,800.00	\$4,800.00	\$57,600.00
Warehouse Supplies	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$12,000.00
Total Exp	\$162,613.10	\$169,056.54	\$175,858.14	\$169,354.84	\$169,889.09	\$171,826.49	\$165,851.73	\$165,427.23	\$169,175.97	\$169,509.30	\$174,369.08	\$176,052.62	\$2,038,984.14
Net Profit	\$22,589.69	\$36,089.18	\$52,337.67	\$32,102.87	\$32,951.62	\$37,929.25	\$19,009.93	\$16,668.42	\$26,749.73	\$26,416.40	\$39,535.67	\$42,923.15	\$385,303.59

	January	February	March	April	May
Total Income	\$483,944.94	\$536,056.90	\$596,288.01	\$526,419.92	\$530,033.79
Cost Goods	\$290,366.96	\$321,634.14	\$357,772.81	\$315,851.95	\$318,020.27
<b>Gross Profit</b>	\$193,577.98	\$214,422.76	\$238,515.20	\$210,567.97	\$212,013.52
Expense					
Adveristing	\$1,121.88	\$1,256.51	\$1,407.29	\$1,576.16	\$1,765.30
Auto/Truck	\$3,200.00	\$3,200.00	\$4,200.00	\$4,200.00	\$4,200.00
Auto Lease	\$675.38	\$675.38	\$675.38	\$675.38	\$675.38
Bank Fee	\$400.00	\$400.00	\$400.00	\$400.00	\$400.00
Building Exp	\$180.27	\$180.27	\$180.27	\$180.27	\$180.27
Commission	\$11,860.28	\$13,137.41	\$12,927.35	\$11,412.63	\$11,490.98
Computer/internet	\$910.17	\$910.17	\$910.17	\$910.17	\$910.17
Credit Card Fee	\$3,421.23	\$3,789.64	\$5,789.20	\$5,110.87	\$5,145.96
Insurance	\$1,759.00	\$1,759.00	\$1,759.00	\$1,759.00	\$1,759.00
Payroll Expenses	\$102,940.81	\$102,940.81	\$102,940.81	\$102,940.81	\$102,940.81
Printing and Reprodu	ıı \$1,750.00	\$1,750.00	\$1,750.00	\$1,750.00	\$1,750.00
Professional Fees	\$1,200.00	\$1,200.00	\$1,200.00	\$1,200.00	\$1,200.00
Repairs	\$1,781.68	\$1,781.68	\$1,781.68	\$1,781.68	\$1,781.68
Shipping / Freight	\$35,642.88	\$41,238.81	\$45,872.39	\$40,497.44	\$40,775.45
Telephone Expense	\$910.00	\$910.00	\$910.00	\$910.00	\$910.00
Utilities	\$4,800.00	\$4,800.00	\$4,800.00	\$4,800.00	\$4,800.00
Warehouse Supplies	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00
Total Exp	\$173,553.58	\$180,929.68	\$188,503.54	\$181,104.42	\$181,685.00
Net Profit	\$20,024.39	\$33,493.08	\$50,011.67	\$29,463.55	\$30,328.51